

# PERIOD ACTIVITY TRACKER



ACTIVITY	WEEK 1	WEEK 2	WEEK 3	WEEK 4
1. OPPORTUNITY VIDEOS/CD's/DVD's OUT				
2. PLACE CATALOGUES 200 TWICE WEEKLY				
3. PROMOTIONAL SPECIALOGUES IN CATS.				
4. BOOK A HOME DEMONSTRATION				
5. RETAIL TO COMMERCIAL MARKETS				
6. HOLD A SIZZLE SESSION				
7. ATTEND A MEETING WITH/WITHOUT GUEST				
8. ATTEND MILLIONAIRES COLLEGE				
9. ATTEND COMPANY EVENT				
10. CONTACT MINIMUM 50 PEOPLE PER. WEEK				
11. CARDS IN SHOP WINDOWS				
12. ADVERTS IN PAPERS				
13. PHONE OTHER PEOPLES ADVERTS				
14. CARDS/FLYERS ON CARS/MLM BOOKS/ MAGS				
15. 'LAMP POST' STICKER				
16. CAR BUMPER STICKERS				
17. WEAR BADGES AND PINS				
18. FOLLOW UP ENQUIRIES				
19. ASK FOR REFERRALS (I am looking for 5 key people)				
20. RECRUITMENT FLYERS DOORS/CARS/CATS				
21. NEW CONSUMABLE SALES				
22. USE A NEW PRODUCT				
23. CONTACT DOWNLINE				
24. USE VOICEMAIL & E MAIL				
25. HELP TO DOWNLINE TO SPONSOR				
26. HELP DOWNLINE TO GENERATE LEADS				
27. SET GOALS & TARGETS, SELF & DOWNLINE				
28. SEND OUT NEWSLETTER, POST OR EMAIL LOOP				
29. ADD WEB ADDRESS TO ADVERTS				
30. DOWNLINE READS NAPKIN/BIG PICTURE BOOK				
31. ENSURE DOWNLINE CONTINUES EDUCATION				
32. LISTEN TO MOTIVATIONAL/TRAINING TAPE				
33. CHRISTMAS CARDS TO DOWNLINE & PROSPECTS				
34. REMAIL OLD CONTACTS				
36. USE A MAIL LIST				
37. DUPLICATE WHAT WORKS				
38. SWOP NAMES WITH OTHER BUSINESSES				
39. WORK WANTED OR SELLING BUSINESS ADS.				
40. STREET SURVEYS				
41. RADAR EARS				
42. USE 3 Ft. RULE				
43. ENVELOPES - PREPAID, BILL PAYMENTS, STICKERS				
44. RE - INVENT THE WHEEL				